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USSOCOM



SOFIC 2011 Setting the Course



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The overall classification of this briefing is:

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Acquisition Challenge



No Fail Mission – Provide Effective, Wide-Ranging, Time-Sensitive Capabilities to Our Widely Dispersed and Often Isolated Special Operations Forces

Acquisition Enterprise

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DOD and Service Labs, International Partners,
Industry IR&D

Service Acquisition

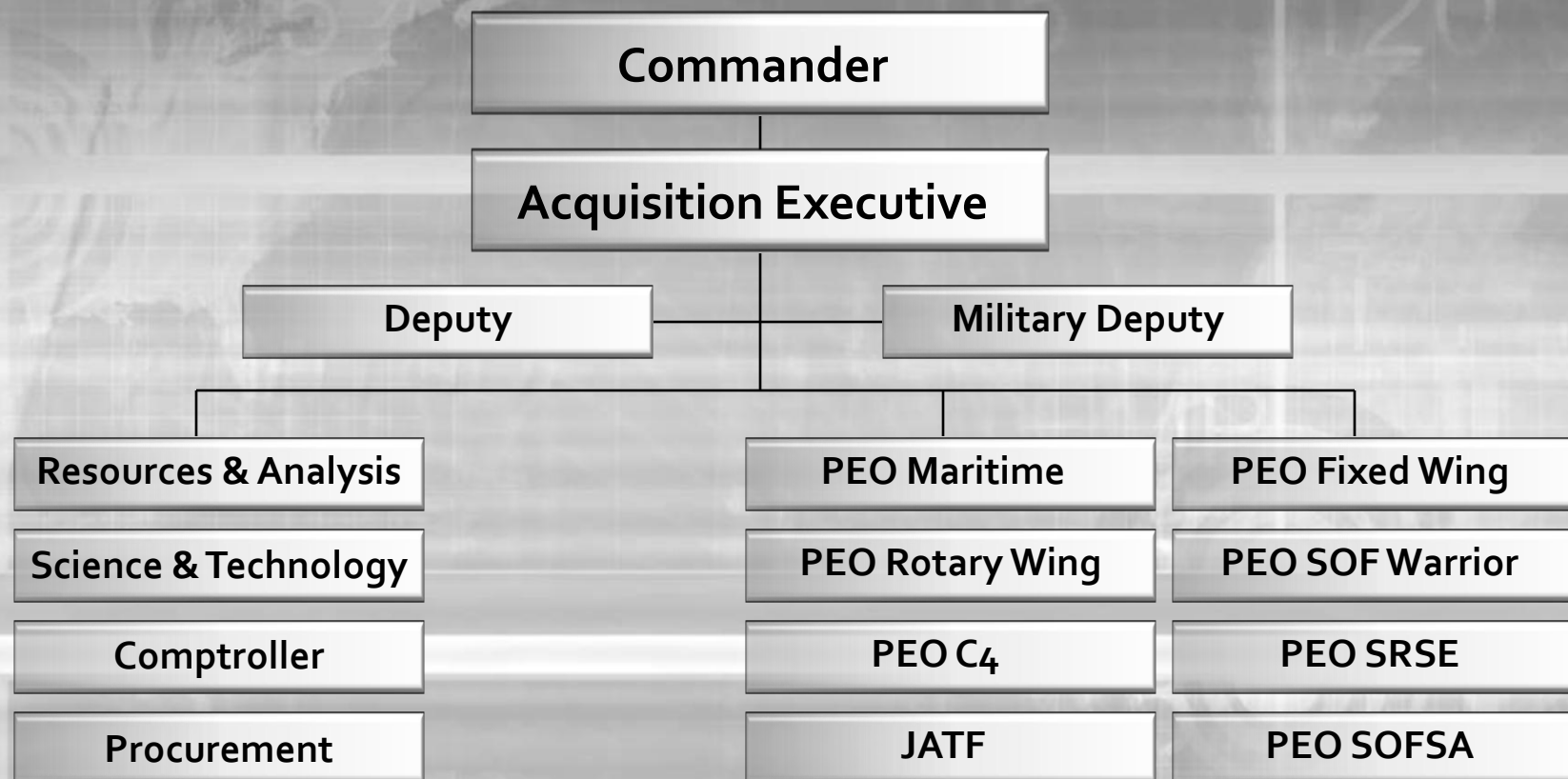
SOF Acquisition

- Combat Feedback
- Unconventional Uses

- SOF-to-Service Transition
- Innovative Acq Practices

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SORDAC Organization



Many Acquisition Tools

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AC130H
Sensor Replacer



MH - 47



C4



Handheld Laser
Marker

Abbreviated
Acquisition
Project



Next Gen NV Goggles



A160T Forester

Combat Evaluation



Solar Panel

Tech/REITS Project

SBIR



Viper Strike

DAC / FCT



Urgent Acquisition / CMNS



Mine Roller

Forward Support
to OPS

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Agility Requires Proactive Thinking/Planning in Both Dimensions



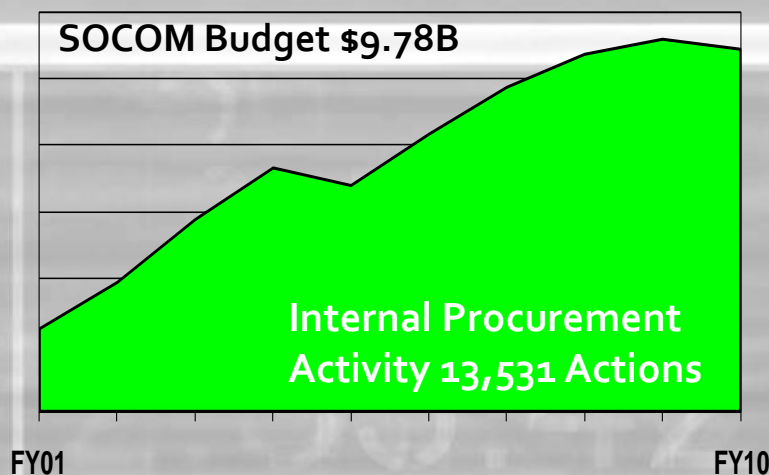
FY10 SOF Acquisition

EQUIPPING THE WARFIGHTER



- 30+ Fixed & Rotary Wing Craft Systems
- 100+ Vehicles
- 1800+ Weapons Systems
- 7600+ C4I Systems
- 600+ ISR Kits
- 9.7M Ammunition

WORKLOAD



INNOVATION



- Project Dragon Spear
- Mobile Tech Repair Centers
- Solar Panels in FOBs
- Hand Held Laser Markers
- Manned/Unmanned ISR

SOF ACQUISITION TEAM



Operationally Oriented ~500 Personnel Total

FY 2012 Procurement Request \$1,798 Million

- MH-60 Modernization
- Non-Standard Aviation
- MH-47 Chinook
- CV-22 SOF Modifications
- AC/MC-130J

11 NEW STARTS

- CV-22 Block 20
- A/MH-6 Improved Seat System
- Hostile Fire Indicating System
- Secure Real Time Video
- Non-Standard Aviation (NSAV) Low Cost Modifications
- AC-130H Overt Signaling Device (OCO)
- NSAV PC-12 Block 5 (OCO)
- Aviation Foreign Internal Defense (AVFID)
- Unmanned Aerial Systems Payloads
- Range Modernization
- Civil Affairs Information Management



FY 12 RDT&E Request - \$496 Million

Special Operations Technology

Special Operations Advanced Technology

Special Operations Aviation

Systems Advanced

Special Operations

Intelligence Systems

SOF Operations Enhancement

SOF Rotary Wing Aviation

SOF Underwater Systems

4 NEW PROGRAM ELEMENTS

- RQ-7 Unmanned Aerial Vehicle (UAV)
- RQ-11 UAV
- AC/MC-130J
- Military Information Support Operations

8 NEW STARTS

- Modifications for A/MH-6M Block 3 Upgrade
- MH-47 Engine Automatic Re-Light
- MH-47 Upgrades
- Combatant Craft (Heavy)
- MC-130J Simulator
- RQ-7 UAV
- RQ-11 UAV
- Non-Standard Material



SOFIC 2010

"SOF: Accelerating the Force"

- Improve the Effectiveness of the SOF Acquisition C2 Structure
- Develop and Sustain a Workforce of "SOF Acquirers"
- Improve and Streamline SOF Acquisition Processes
- Enhance Transparency, Communications, and Customer Relationships

How Are We Doing?

Industry Engagements

- Industry Meetings – Hosted 89 Visits
- TILO Engagements – FY10:
566 Requests, 115 Events,
1,014 Attendees

Cooperative Agreements

- 3 Agreements in Place
- 6 Agreements Working

Competition

FY10:

- 13, 531 Actions
- Goal 31%
- Achieved 45.6%

FY11:

- 6,761 Actions
- Overall Goal 61%
- Achieved 61.8%

Small Business Participation

FY10: Goal/Achieved

- SB–28%/28.2%
- SDB – 9%/12%
- WOSB –2%/3.8%
- SDVOSB – 3%/1.6%
- HUB zone – 1%/1.2%

FY11: Goal/Achieved

- SB–22%/26.2%
- SDB – 5%/9.2%
- WOSB –2%/3.2%
- SDVOSB – 3%/1.3%
- HUB Zone – 1%/1%





AT&L Summit

- Coordinating SOF/Service Acquisition Program Plans
- SOF Peculiar/Service Common Transition
- Eliminate Redundant Weapons System Safety Certs
- Expand Role of Technology Awareness
- Service Leverage of SOF Authority/Practices

SOF Acquisition Example

Small UAS SOCOM/Service Synergy

CY

2005

2006

2007

2008

2009

2010



USSOCOM
Pointer JCTD



USSOCOM
Develops/fields
Raven A and then Raven B
(2005-2008)



Adopted by Army/USMC
Common Production/
Sustainment (2007 -)

USSOCOM
All-Environment
Capable Variant
Developed/Fielded
(2009)



Army Procures Via
SOCOM Contract
(2010)





Setting The Course

- Sustaining OCO–Acquired Equipment
- Leaning Business Processes
- Enabling Unified Communications Capabilities
- Defining Best Competitive Practices
- Managing Service Contracts
- Improving Experimentation Opportunities
- International Program Involvement



SOFIC 2011

- USSOCOM Senior Leader Panels
- PEO/PM and Functional Track Sessions
- Thematically Arranged Format
- Networking Opportunities
- SOF Acquirer Awards Ceremony